

Dear <Specific Association> Member,

I would like to take this opportunity to welcome everyone to the *AmeriGas* family! Your HOA and I have partnered to lower your propane costs while improving stability of supply to Door County. *AmeriGas* is the largest propane supplier in the country, we have the resources to ensure your supply is met even during difficult conditions. We will soon begin the process of ensuring that your propane service is safe and ready for your next fill.

**Pricing:** Your price for propane will be just \$1.05 per gallon. This price is effective now (with your first fill from *AmeriGas*) and will continue until Apr 30<sup>th</sup>, 2022 with an estimated 1.6 M gallons. Additionally, the following standard delivery fees have been waived as an additional savings to you. **This pricing is special to this agreement.** 

*AmeriGas* has agreed to waive all hazmat fees and fuel recovery fees for the duration of this agreement. *AmeriGas* has also agreed to waive the cost for the leak check and pre-fill inspection at the time of your 1<sup>st</sup> fill to ensure your safety.

AmeriGas has also agreed to waive tank rent on tanks leased from AmeriGas.

Also, if your service address is a primary residence, there will be no Wisconsin sales tax.

**Customer-Owned Tanks:** If you own your tank, *AmeriGas* will perform a leak check and pre-fill inspection upon first delivery, and you will begin normal service at that time. Any site that needs service work to bring that site up to code or to maintain code compliance is subject to parts and labor charges. No service work is anticipated, but in some cases this may apply.

**Options to buy or lease equipment:** Any customer may lease or purchase a tank from *AmeriGas*. The cost to purchase a new tank from *AmeriGas* will be \$1509 for a 500-gallon above ground tank and \$2322 for a 1000-gallon above ground tank and \$75 for the  $1^{st}$  stage regulator.

In either case we will reuse the buried pipe and the  $2^{nd}$  stage regulator (attached to the house) if possible. If either needs to be updated or replaced, the customer is responsible for this cost. Copper pipe is \$5 per foot and a  $2^{nd}$  stage regulator is \$75.

These charges do not include sales tax.

Leasing a tank: There are no rental fees on a leased *AmeriGas* tank.

Any customer that needs a tank installed (whether purchased from *AmeriGas* or leased from *AmeriGas*) will be billed \$194 as negotiated by your HOA and *AmeriGas*. This fee covers the delivery of the tank to the customer's address and one hour of labor to install the tank. If tank installation goes beyond one hour, *AmeriGas* and your association have agreed to waive any additional labor cost.

**Association owned metered accounts:** Any site that has one tank (either individual or manifolded) that serves multiple meters will be billed \$11.99 per meter per month. This includes months in which no propane has been delivered. In addition, *AmeriGas* will not service any residential tank that has 10 or

more meters attached to it or has any portion of the pipeline system running on or under public land (i.e. buried pipe running under a public road).

**Customer Setup:** We will be in contact with each of you to get your estimated annual propane requirements and identify appliances in use (examples: furnace, water heater, fireplace) All accounts will be serviced on a forecast (keep-filled) basis. You will receive a call from an *AmeriGas* representative to establish and set up your account. You will need to agree to the standard terms and conditions, however the fees and waivers as outlined in this agreement and as negotiated between AmeriGas and your association override the stated fees in the standard terms and conditions.

**Install and Takeovers:** Any LP in an existing leased LP tank will be transferred to the new *AmeriGas* tank (whether leased or purchased) at no charge.

The customer does not need to monitor their tank or call *AmeriGas* to schedule a propane delivery. We will top off tanks on a regular basis.

## TIMELINE:

(June 10-June 21) You will be receiving a phone call from an *AmeriGas* representative to assist in setting up your new account. You will be asked questions for estimated usage, the types of appliances that are run off propane, your tank percentage (if you are able to obtain this info), billing information, and whether you own or lease a tank. The representative will be establishing your account and preparing you for conversion and your first fill.

(June 22<sup>nd</sup> and beyond) AmeriGas has established an exclusive phone number for your association's account creation. That number is 1-888-398-6181. <u>Please note that this number is for account</u> <u>creation only, and if you have not been successfully contacted by AmeriGas by June 21st.</u> This number will be staffed Monday through Friday 7AM – 7PM CST. Once your account is established you will receive the 24/7/365 Amerigas Customer Service Number.

In the interim, or if you need immediate service, please feel free to call me at 414-477-9697 or Jim Erickson at 608-234-7103 or email me at fred.marks@amerigas.com.

Thank you again for your trust in *AmeriGas*.

AmeriGas Propane Fred Marks Territory Sales Representative 414-477-9697 (mobile) 414-483-4386 (fax) Fred.Marks@Amerigas.com